



Achiever®

THEME DESCRIPTION

Your Achiever theme helps explain your drive. Achiever describes a constant need for achievement. You feel as if every day starts at zero. By the end of the day, you must achieve something tangible in order to feel good about yourself. And by “every day” you mean every single day — workdays, weekends, vacations. No matter how much you may feel you deserve a day of rest, if the day passes without some form of achievement, no matter how small, you will feel dissatisfied. You have an internal fire burning inside you. It pushes you to do more, to achieve more. After each accomplishment is reached, the fire dwindles for a moment, but very soon it rekindles itself, forcing you toward the next accomplishment. Your relentless need for achievement might not be logical. It might not even be focused. But it will always be with you. As an Achiever, you must learn to live with this whisper of discontent. It does have its benefits. It brings you the energy you need to work long hours without burning out. It is the jolt you can always count on to get you started on new tasks, new challenges. It is the power supply that causes you to set the pace and define the levels of productivity for your workgroup. It is the theme that keeps you moving.

POWER AND EDGE

Achievers love to complete tasks, and they derive fulfillment from their accomplishments. Putting it simply, people with high Achiever have a strong inner drive — an innate source of intensity, energy and power that enables them to push hard to get things done. As a result, they often set the pace and define productivity levels for the people around them.

ACHIEVER IN ACTION

Words that might describe a person with dominant Achiever talents:

driven
diligent
intense
self-motivated
productive
ambitious
independent

ACTION ITEMS

- Take advantage of your self-motivation by setting challenging goals. Set a more ambitious goal every time you finish a project.
- Partner with someone with strong Discipline or Focus talents. This person can help you use your energy as efficiently as possible.
- Take time to celebrate each success before moving on to the next item or task, even if for just a few minutes.
- Although you might be naturally equipped to work harder and longer than others, be sure to take regular breaks.
- When possible, limit your commitments to tasks aligned with your highest priorities.
- Make sure your to-do lists include things beyond work.
- Select jobs in which you have the leeway to work as hard as you want and in which you are encouraged to measure your own productivity. You will feel stretched and alive in these environments.
- Choose to work with other hard workers. Share your goals with them so they can help you achieve them.
- Count personal achievements in your scoring “system.” This will help you direct your Achiever theme toward your personal life as well as work.