



Deliberative®

THEME DESCRIPTION

You are careful. You are vigilant. You are a private person. You know that the world is an unpredictable place. Everything may seem in order, but beneath the surface you sense many risks. Rather than denying these risks, you draw each one out into the open. Then each risk can be identified, assessed and ultimately reduced. Thus, you are a fairly serious person who approaches life with a certain reserve. For example, you like to plan ahead so as to anticipate what might go wrong. You select your friends cautiously and keep your own counsel when the conversation turns to personal matters. You are careful not to give too much praise and recognition, lest it be misconstrued. If some people don't like you because you are not as effusive as others, then so be it. For you, life is not a popularity contest. Life is something of a minefield. Others can run through it recklessly if they so choose, but you take a different approach. You identify the dangers, weigh their relative impact and then place your feet deliberately. You walk with care.

POWER AND EDGE

People with strong Deliberative talents bring a thorough and conscientious approach to their endeavors. They have the ability to reduce risk and prevent problems through natural anticipation and careful thought. As a result, they tend to make outstanding decisions.

DELIBERATIVE IN ACTION

Words that might describe a person with dominant Deliberative talents:

careful
 guarded
 conservative
 sensible
 thoughtful
 serious
 confidential
 observant
 vigilant
 risk-averse
 private
 compliant

ACTION ITEMS

- During times of change, consider the advantages of being conservative in your decision-making. Be ready to explain these advantages when asked.
- You have confidence in your own judgment, so always do what you think is sensible, regardless of the impact on your popularity.
- You see things that others do not. Whatever your role, take responsibility for helping others think through their decisions. Others will seek you out as a valuable sounding board.
- Be sure to set aside some time each day for yourself. Your thoughtful approach gives you the foresight you need to make wise decisions.
- Explain your process of careful decision-making. Clarify that you highlight risk to take control and reduce it. Don't allow others to misconstrue your Deliberative theme as tentativeness or fear of action.
- Partner with someone with a strong Command, Self-Assurance or Activator theme. Together you will make and implement many decisions, and these decisions will be sound.