



# Input®

## THEME DESCRIPTION

You are inquisitive. You collect things. You might collect information — words, facts, books and quotations — or you might collect tangible objects such as butterflies, baseball cards, porcelain dolls or sepia photographs. Whatever you collect, you collect it because it interests you. And yours is the kind of mind that finds so many things interesting. The world is exciting precisely because of its infinite variety and complexity. If you read a great deal, it is not necessarily to refine your theories, but rather to add more information to your archives. If you like to travel, it is because each new location offers novel artifacts and facts. These can be acquired and then stored away. Why are they worth storing? At the time of storing, it is often hard to say exactly when or why you might need them, but who knows when they might become useful? With all those possible uses in mind, you really don't feel comfortable throwing anything away. So you keep acquiring and compiling and filing stuff away. It's interesting. It keeps your mind fresh. And perhaps one day, some of it will prove valuable.

## POWER AND EDGE

People with strong Input talents bring tools that can facilitate growth and performance. They love to provide relevant and tangible help to others. Their resourcefulness and curiosity lead them to store knowledge that can be culled and shared.

## INPUT IN ACTION

Words that might describe a person with dominant Input talents:

resourceful  
collecting  
inquisitive  
utility-aware  
generous  
well-read  
knowledgeable  
investigative

## ACTION ITEMS

- Identify your areas of specialization and actively seek more information about them.
- Make time to read books and articles that stimulate you. Schedule a regular time to do this.
- Deliberately increase your vocabulary. Intentionally collect new words and learn their meanings.
- You likely enjoy reading the dictionary and the encyclopedia. This might seem strange to some people, but for someone like you, it is a good way to strengthen your self-concept.
- Devise a system to store and easily locate information. This can be as simple as a file for all of the articles you have clipped or as sophisticated as a computer database.
- Identify situations in which you can share the information you have collected with other people.
- Accept that you will never feel that you know enough.
- Partner with someone with a strong Focus or Discipline theme. This person will help you stay on track when your inquisitiveness leads you down intriguing but distracting avenues.
- Seek out subject matter experts who would be interested in knowing what you are learning and would find it stimulating to hear about the questions and ideas you are generating through your exploration.